

Executive Summary



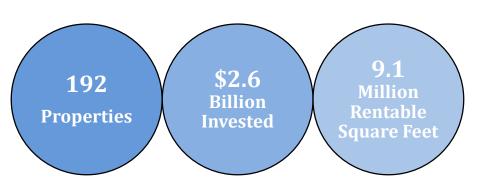


- ➤ Healthcare Trust Inc. ("HTI" or the "Company") continues to focus on growing the net operating income (NOI) of the Company's real estate portfolio through a combination of comprehensive asset management and selective acquisitions
 - NOI \$37.2 million, a 2.4% increase from Q1 2018 (1)
- ➤ The Company's management team continues to add high-level talent, and has been implementing several asset management initiatives to bolster the portfolio
 - John Rimbach recently joined the advisor as President of Healthcare Facilities
 - Mr. Rimbach brings strong expertise in senior housing management that he has established over a 30-year career
 - Several senior housing portfolios are being transitioned to new operators
- ➤ Management continues to actively manage the portfolio and has identified additional initiatives to further drive growth in earnings
 - Incremental leasing activity, including new leases and lease extensions
 - Replacement of underperforming operators
 - Selective acquisitions and dispositions

Portfolio Snapshot – 6/30/2018







| PROPERTIES | |
|---------------------------------|-----|
| Medical Office Buildings | 106 |
| Seniors Housing - Operating | 58 |
| Seniors Housing - NNN | 4 |
| Post-Acute Care/Skilled Nursing | 17 |
| Hospitals | 4 |
| Land | 2 |
| Development | 1 |

| | МОВ | Seniors Housing - Operating | | Post Acute/ Skilled Nursing ⁽¹⁾ | Hospitals ⁽¹⁾ |
|--|-----------|-----------------------------|------------|---|--------------------------|
| Percentage Leased | 89.6% | 87.7% | 100.0% | 100.0% | 88.8% |
| Weighted Avg. Remaining Lease Term | 4.2 Years | N/A | 12.5 Years | 10.3 Years | 4.9 Years |







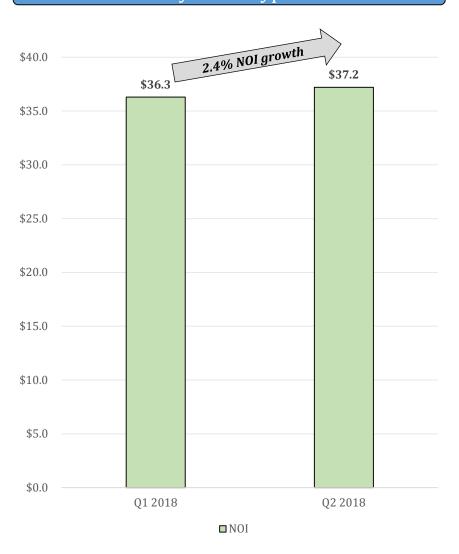
⁽¹⁾ Revenues for our triple-net leased ("NNN") healthcare facilities generally consist of fixed rental amounts (subject to annual contractual escalations) received from our tenants in accordance with the applicable lease terms and do not vary based on the underlying operating performance of the properties.

Portfolio Overview

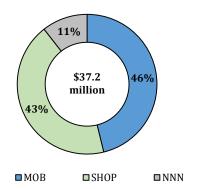




NOI by Asset Type⁽¹⁾⁽²⁾



Q2 2018 NOI Split by Asset Type⁽¹⁾⁽²⁾



Portfolio Commentary⁽¹⁾⁽²⁾

MOB Portfolio

- Q2 2018 NOI is up 2% as compared to Q1 2018
- High occupancy, good tenant retention and continued strong performance

SHOP Portfolio

 In 2018, management has transitioned some of its NNN seniors housing properties to an operating SHOP structure

NNN Portfolio

- Q2 2018 NOI is up 8% compared to Q1 2018
- During 2018, management has successfully replaced tenants in the skilled nursing facility portfolio ("SNF")

⁽¹⁾ NOI, or net operating income, is a non-GAAP measure. See page 12 of this presentation for a detailed reconciliation schedule of NOI.

⁽²⁾ MOB – Medical Office Building; SHOP – Seniors Housing Operating Property; NNN – Triple-Net Lease Property.

Capital Structure Overview – June 30, 2018





| Debt Capitalization | (\$mm) | | | | |
|-------------------------------------|--------|--|--|--|--|
| MOB Loan | \$250 | | | | |
| Multi-Property CMBS Loan | \$119 | | | | |
| Other Mortgage Loans | \$103 | | | | |
| Total Mortgage Debt | \$472 | | | | |
| Fannie Mae Master Credit Facilities | \$359 | | | | |
| Revolving Credit Facility | \$160 | | | | |
| Credit Facilities | \$519 | | | | |
| Total Debt | \$991 | | | | |

| Key Capitalization Metrics | (\$mm) | | | |
|-----------------------------------|---------|--|--|--|
| Total Debt | \$991 | | | |
| Less: Cash and cash equivalents | \$71 | | | |
| Net Debt ⁽¹⁾ | \$920 | | | |
| | | | | |
| Real Estate Assets ⁽²⁾ | \$2,562 | | | |
| Net Debt / Real Estate Assets | 35.9% | | | |

Credit Facilities

- The Revolving Credit Facility allows for committed borrowings of up to \$565 million
 - As of June 30, 2018, the unused borrowing capacity under the Revolving Credit Facility was \$23 million
- The Fannie Mae Master Credit Facilities are made up of two facilities provided by KeyBank and Capital One, and the combined facility is secured by mortgages on 22 seniors housing properties
- The Credit Facilities' weighted -average interest rate in Q2 2018 was 4.36%

Mortgage Debt

- On April 10, 2018, HTI entered into a \$119 million Multi-Property CMBS Loan with KeyBank. This loan locked in a fixed interest rate of 4.54% with a 10-year term through 2028.
- The Company has several other mortgage loans with an aggregate balance of \$103 million, which are secured by individual or pools of properties
- The weighted-average interest rate of the mortgage debt in Q2 2018 was 4.46%
- HTI's largest mortgage loan is its \$250 million MOB Loan which was closed on June 30, 2017

HTI continues to manage its capital structure by extending the Company's weighted average debt maturities and locking in long-term attractive financing rates

Net Debt is defined as total gross debt minus cash and cash equivalents.

⁽²⁾ Total real estate assets at cost plus assets held for sale.

Corporate Initiatives





Deploy Additional Capital

 HTI will continue to focus on the sectors in healthcare we find most attractive, particularly medical office and seniors housing, and is actively pursuing the acquisition of high-quality properties in those sectors

Actively Manage Assets to Optimize Profitability

Management continues to actively manage the portfolio, which includes:

- Incremental leasing activity
- Where possible, replacing underperforming managers
- Replacing tenants for improved earnings and value

Commitment to Asset Management Capabilities

- John Rimbach recently joined the advisor as President of Healthcare Facilities, and brings a strong expertise in senior housing management which he established over a 30year career
- For the last 10 years, Mr. Rimbach served as President, CEO and Founder of WESTLiving
- Mr. Rimbach is joined by his senior managers from WESTLiving at HTI, bringing a talented team along with him

2018 Portfolio Activity (by Asset Type)





Medical Office Building Portfolio:

- HTI has completed the acquisition of seven MOB properties through the first half of 2018 for an aggregate contract purchase price of \$31 million
- We continue to negotiate and execute lease extensions with existing tenants and LOIs with new tenants

Seniors Housing Portfolio:

- Through the first half of 2018, the Company converted six net-leased assets to RIDEA structure with new operators
- Additionally through Q2 2018, 12 existing properties were transitioned to new operators
- Continue to work with senior management of operators to improve performance of the seniors housing portfolio
- Evaluate properties for potential dispositions

Skilled Nursing Portfolio:

Continue focused management of skilled nursing assets – 7% of Gross Asset Value⁽¹⁾

Healthcare Market Overview



- Medical office fundamentals remain healthy. Expected 2% to 3% annual NOI growth for medical office properties.
- Medical office remains an attractive sector with stable cap rates, no direct government reimbursement exposure and growing demand from tenants and investors.
- Seniors housing segment is expecting some growth in supply, however, acceleration in aging demographics should provide a strong tailwind to this segment along with all other Healthcare REIT segments.
- HTI continues to focus on local markets where supply/demand fundamentals are attractive.
- We remain cautious on skilled nursing facilities as many operators are struggling with Medicaid reimbursement.

Organizational Leadership







Michael Weil
Chief Executive Officer

Mr. Weil was named Healthcare Trust Inc.'s chief executive officer on August 23, 2018, which will go into effect on September 12, 2018. He is a founding partner of AR Global, and has served as a leading executive and board member on several publicly-traded and non-traded real estate companies. Additionally, he previously served as the Senior VP of sales and leasing for American Financial Realty Trust. Mr. Weil also served as president of the Board of Directors of the Real Estate Investment Securities Association.



Leslie D. Michelson <u>Non-Executive Chairman, Audit</u> <u>Committee Chair</u>

Mr. Michelson has served as the chairman and chief executive officer of Private Health Management, a retainer-based primary care medical practice management company since April 2007. Mr. Michelson served as Vice Chairman and Chief Executive Officer of the Prostate Cancer Foundation, the world's largest private source of prostate cancer research funding, from April 2002 until December 2006 and served on its board of directors from January 2002 until April 2013.



Katie Kurtz<u>Chief Financial Officer, Secretary, and</u>
Treasurer

Ms. Kurtz currently serves as the Chief Financial Officer, Treasurer and Secretary of the Company. Ms. Kurtz is also Senior Vice President, Finance for AR Global Investments, LLC ("AR Global"), the parent of the Company's sponsor. She is a certified public accountant in New York State, holds a B.S. in Accountancy and a B.A. in German from Wake Forest University and a Master of Science in Accountancy from Wake Forest University.



John Rimbach
President of Healthcare Facilities

Mr. Rimbach brings a strong expertise in senior housing management which he established over a 30-year career. For the last 10 years, Mr. Rimbach served as President/CEO and Founder of WESTLiving, LLC, where he provided overall leadership and strategic direction for this large senior housing portfolio. Prior to that, Mr. Rimbach served as COO of AF Evans Company Inc. from 1999 to 2008, and was the Development Director of NCB Development Corporation from 1993 to 1999.



Janet Pirello Senior Vice President, Asset Management

Ms. Pirrello currently serves as Senior Vice President with a primary focus on asset management of the seniors housing portfolio. Ms. Pirrello brings to the Company over 25 years of real estate experience, with a particular emphasis on seniors housing properties. Recent positions held include Managing Director of Blue Moon Capital Partners LLC, a strategic capital source to seniors housing operating partners, and Senior Vice President for Bay North Capital. She holds a B.S from Bentley University.



Andy Diebold

<u>Vice President,</u>

Asset Management

Mr. Diebold currently serves as Vice President, focusing on asset management and acquisitions. Mr. Diebold has over 14 years of finance, healthcare, and real estate experience, having served most recently in asset management and corporate development roles at Ventas and Kindred Healthcare. He earned a BA in Economics and Business Administration from Vanderbilt University.



David Ruggiero

<u>Vice President,</u>

Acquisitions

Mr. Ruggiero currently serves as Vice President with a primary focus on acquisitions. Mr. Ruggiero has over 20 years of commercial real estate experience and has advised on over \$3 billion in healthcare real estate dispositions, acquisitions and financings. He earned an MS in Finance from Kellstadt Graduate School of Business at DePaul University and a BA from DePaul University.



Trent Taylor
<u>Vice President,</u>
<u>Asset Management</u>

Mr. Taylor currently serves as Vice President with a primary focus on asset management and leasing. Mr. Taylor has over 12 years of commercial real estate and development experience. He earned an MS in Real Estate from New York University and BA in Accounting & Finance from the University of Central Florida.

SHOP Portfolio Strategic Team





John Rimbach joins the advisor's management team, along with his key operating personnel from WESTLiving.

This experienced group will play an essential role in managing HTI's significant operating portfolio.



John Rimbach:
President of Healthcare Facilities

- Former President, CEO & Founder of WESTLiving
- 30 year career in the financing, development, acquisition, ownership and operation of senior housing portfolios



Patrick Collins: Chief Operating Officer

- Patrick's contribution to the team will be to drive operational performance of HTI's operator/manager partners
- His 26 year career touches upon all aspects of operating a senior housing community



Angie Ehlers: VP – Sales & Marketing

- Over her 26 year career, Angie has directed sales and marketing efforts at many senior level positions
- Her experience allows her to provide unique insight into markets and product positioning for the HTI SHOP portfolio



<u>Kimberly Holmes:</u> <u>VP – Operational Analytics</u>

- 25 year career in senior housing and hospitality
- Her work on financial analysis, planning and benchmarking will translate into operational plans and action items for the portfolio



Susan K. Rice, RN: VP – Clinical Operations

- 30 year career in the healthcare industry
- Extensive knowledge in clinical areas and processes to monitor and validate care outcomes, quality and compliance

Supplemental Information





Share Repurchase Program ("SRP"):

- Under the Company's amended and restated SRP, subject to certain conditions, only repurchase requests made following the death or qualifying disability of stockholders that purchased shares of the Company's common stock or received their shares from the Company (directly or indirectly) through one or more non-cash transactions would be considered for repurchase. In cases of requests for death and disability, the repurchase price is equal to then-current Estimated Per-Share NAV at the time of repurchase.
- Under the SRP, repurchases of shares of the Company's common stock, when requested, are at the sole discretion of the Board and generally are made semiannually (each six-month period ending June 30 or December 31, a "fiscal semester"). Repurchases for any fiscal semester are limited to a maximum of 2.5% of the weighted average number of shares of common stock outstanding during the previous fiscal year (the "Prior Year Outstanding Shares"), with a maximum for any fiscal year of 5.0% of the Prior Year Outstanding Shares. In addition, the Company is only authorized to repurchase shares in a given fiscal semester up to the amount of proceeds received from its DRIP in that same fiscal semester. The Company's SRP and any share repurchases are at the sole discretion of the board.
- On January 23, 2018, as permitted under the SRP, the Board authorized the repurchase of shares validly submitted for repurchase in an amount equal to 100% of the repurchase requests made following the death or qualifying disability of stockholders during the period from July 1, 2017 to December 31, 2017. Accordingly, 373,967 shares for approximately \$8.0 million at an average price per share of \$21.45 (including all shares submitted for death or disability) were approved for repurchase, and were completed in January 2018.
- On March 13, 2018, the Company announced a tender offer (the "Tender Offer") to purchase up to 2.0 million shares of the Company's common stock for cash at a purchase price equal to \$13.15 per share with the proration period and withdrawal rights expiring on April 12, 2018. The Company made the Tender Offer in response to an unsolicited offer to stockholders commenced on February 27, 2018. On April 4, 2018 and April 16, 2018 the Tender Offer was amended to reduce the number of shares the Company was offering to purchase to 230,000 shares and extend the expiration date to May 1, 2018. The Tender Offer expired in accordance with its terms on May 1, 2018. In accordance with the terms of the Tender Offer, we accepted for purchase 229,999 shares for a total cost of approximately \$3.0 million. The purchase was finalized on May 9, 2018.
- We suspended the SRP during the pendency of the Tender Offer which commenced on March 13, 2018. On June 29, 2018, we announced that the Board unanimously determined to reactivate the SRP, effective June 30, 2018. In connection with reactivating the SRP, the Board approved all repurchase requests received during the period from January 1, 2018 through the suspension of the SRP on March 13, 2018. Accordingly, 155,904 shares were repurchased on July 31, 2018 for \$3.2 million at an average price per share of \$20.25, representing 100% of the repurchase requests made following the death or qualifying disability of stockholders during the period from January 1, 2018 through the suspension of the SRP on March 13, 2018. No repurchase requests received during the SRP suspension were accepted.

Reconciliation of Non-GAAP Metrics: NOI





Net Operating Income (NOI) Reconciliation Schedule

| (\$ in thousands) | МОВ | | NNN | | SHOF |) | 8 Months Ended 03/31/2018 | МОВ | | NNN | | SHOP | | onths Ended 5/30/2018 |
|---|--------|----------|-----|----------|------|--------|------------------------------|-----|----------|-----|--------------|------|--------|--------------------------|
| Rental Income | \$ | 19,355 | \$ | 5,928 | \$ | 3 | \$ 25,286 | \$ | 19,616 | \$ | 5,921 | \$ | 4 | \$ 25,541 |
| Operating Expense Reimbursments | | 4,634 | | 337 | | - | 4,971 | | 5,591 | | 236 | | - | 5,827 |
| Resident Services and Fee Income | | <u>-</u> | | <u> </u> | | 59,181 | 59,181 | | <u> </u> | | _ | | 59,589 | 59,589 |
| Total Revenues | | 23,989 | | 6,265 | | 59,184 | 89,438 | | 25,207 | | 6,157 | | 59,593 | 90,957 |
| Less: Property operating and maintenance | | 7,216 | | 2,426 | | 43,464 | 53,106 | | 8,126 | | 2,017 | | 43,614 | <u>53,757</u> |
| Net Operating Income (NOI) | \$ | 16,773 | \$ | 3,839 | \$ | 15,720 | 36,332 | \$ | 17,081 | \$ | 4,140 | \$ | 15,979 | 37,200 |
| | | | | | | | | | | | | | | |
| Impairment Charges | | | | | | | (733) | | | | | | | - |
| Operating Fees to Related Parties | | | | | | | (5,727) | | | | | | | (5,763) |
| Acquisitions and Transaction Related | | | | | | | (173) | | | | | | | (120) |
| General and Administrative | | | | | | | (3,652) | | | | | | | (4,612) |
| Depreciation and Amortization | | | | | | | (20,769) | | | | | | | (20,864) |
| Interest Expense | | | | | | | (11,157) | | | | | | | (12,208) |
| Interest and Other Income | | | | | | | 3 | | | | | | | 2 |
| Gain(Loss) on Non-Designated Derivatives | | | | | | | 178 | | | | | | | (150) |
| Income Tax Expense | | | | | | | (309) | | | | | | | (466) |
| Net Income Attributable to Non-Controlling Inte | erests | | | | | | 16 | | | | | | | 31 |
| Net Loss Attributable to Stockholders | | | | | | | \$ (5,991) | | | | | | | \$ (6,950) |

Reconciliation of Non-GAAP Metrics: MFFO





Modified Funds from Operations (MFFO) Reconciliation Schedule

| (\$ in thousands) | 3 Months Ended 06/30/2018 |
|--|------------------------------|
| Net Loss Attributable to Stockholders | \$ (6,950) |
| Depreciation and Amortization ⁽¹⁾ | 20,591 |
| Adjustments for Non-controlling Interest (2) | (108) |
| FFO | 13,533 |
| Acquisition and Transaction Related | 120 |
| Amortization of Market Lease and Other Intangible, Net Straight-line Rent Adjustments | 77 (2,027) |
| Amortization of Mortgage Premiums and Discounts, Net | (64) |
| Loss on non-designated Derivative Instruments Capitalized Construction Interest costs | 150 (785) |
| Adjustments for Non-controlling interests (2) | 13 |
| MFFO | \$ 11,017 |

⁽¹⁾ Net of non-real estate depreciation and amortization.

⁽²⁾ Represents the portion of the adjustments allocable to non-controlling interests.

Important Information





Risk Factors

For a discussion of the risks which should be considered in connection with our company, see the section entitled "Risk Factors" in our most recent Annual Report on Form 10-K filed with the SEC on March 20, 2018.

Forward-Looking Statements

This presentation may contain forward-looking statements. You can identify forward-looking statements by the use of forward looking terminology such as "believes," "expects," "may," "will," "would," "could," "should," "seeks," "intends," "plans," "projects," "estimates," "anticipates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases.

Please review the end of this presentation and the Company's Annual Report on Form 10-K and Quarterly Report on Form 10-Q for a more complete list of risk factors, as well as a discussion of forward-looking statements.

Risk Factors





Our potential risks and uncertainties are presented in the section titled "Item 1A. Risk Factors" disclosed in our Annual Report on Form 10-K for the year ended December 31, 2017 and updated in our Quarterly Reports on Form 10-Q from time to time. The following are some of the risks and uncertainties, although not all risks and uncertainties, that could cause our actual results to differ materially from those presented in our forward looking statements:

- Certain of our executive officers and directors are also officers, managers, employees or holders of a direct or indirect controlling interest in Healthcare Trust Advisors, LLC (our "Advisor") and other entities affiliated with AR Global Investments, LLC (the successor business to AR Capital, LLC, "AR Global"), the parent of our sponsor, American Realty Capital VII, LLC (the "Sponsor"). As a result, certain of our executive officers and directors, our Advisor and its affiliates face conflicts of interest, including significant conflicts created by our Advisor's compensation arrangements with us and other investment programs advised by affiliates of AR Global and conflicts in allocating time among these investment programs and us. These conflicts could result in unanticipated actions that adversely affect us.
- Because investment opportunities that are suitable for us may also be suitable for other investment programs advised by affiliates of AR Global, our Advisor and its affiliates face conflicts of interest relating to the purchase of properties and other investments and such conflicts may not be resolved in our favor, meaning that we could invest in less attractive assets, which could reduce the investment return to our stockholders.
- Although we intend to seek a listing of our shares of common stock on a national stock exchange when we believe market conditions are favorable to do so, there is no assurance that our shares of common stock will be listed. No public market currently exists, or may ever exist, for shares of our common stock and our shares are, and may continue to be, illiquid.
- We focus on acquiring and owning a diversified portfolio of healthcare-related assets located in the United States and are subject to risks inherent in concentrating investments in the healthcare industry.
- If our Advisor loses or is unable to obtain qualified personnel, our ability to continue to achieve our investment strategies could be delayed or hindered.
- The healthcare industry is heavily regulated, and new laws or regulations, changes to existing laws or regulations, loss of licensure or failure to obtain licensure could result in the inability of tenants to make lease payments to us.
- We are depending on our Advisor to select investments and conduct our operations. Adverse changes in the financial condition of our Advisor and its affiliates or our relationship with our Advisor could adversely affect us.
- We are obligated to pay fees, which may be substantial, to our Advisor and its affiliates.

Risk Factors (Continued)





- We depend on tenants for our revenue and, accordingly, our revenue is dependent upon the success and economic viability of our tenants.
- We may not be able to achieve our rental rate objectives on new and renewal leases and our expenses could be greater, which
 may impact our results of operations.
- Increases in interest rates could increase the amount of our debt payments and limit our ability to pay distributions.
- We have not generated, and in the future may not generate, operating cash flows sufficient to fund all of the distributions we pay to our stockholders, and, as such, we may be forced to fund distributions from other sources, including borrowings, which may not be available on favorable terms, or at all.
- There can be no assurance we will continue to pay distributions at our current level or at all.
- Any distributions, especially those not covered by our cash flows from operations, may reduce the amount of capital available for other purposes included investment in properties and other permitted investments and may negatively impact the value of our stockholders' investment.
- We are subject to risks associated with any dislocations or liquidity disruptions that may exist or occur in the credit markets of the United States from time to time.
- We are subject to risks associated with changes in general economic, business and political conditions including the
 possibility of intensified international hostilities, acts of terrorism, and changes in conditions of United States or
 international lending, capital and financing markets.
- We may fail to continue to qualify to be treated as a real estate investment trust for U.S. federal income tax purposes, which would result in higher taxes, may adversely affect our operations and would reduce the value of an investment in our common stock and the cash available for distributions.
- The offering price and repurchase price for our shares under the DRIP and our share repurchase program may not, among other things, accurately reflect the value of our assets and may not represent what a stockholder may receive on a sale of the shares, what they may receive upon a liquidation of our assets and distribution of the net proceeds or what a third party may pay to acquire the Company.

- For account information, including balances and the status of submitted paperwork, please call us at (866) 902-0063
- Financial Advisors may view client accounts, statements and tax forms at www.dstvision.com
- Shareholders may access their accounts at www.ar-global.com



HealthcareTrustInc.com